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Manage Them **Why Ceos Fail The 11**

Whether you read a chapter that applies to a current situation or read the entire book, I recommend that you add 'Why CEOs Fail' to your coaching toolkit. Dotlich, David L., and Peter C. Cairo (2003).

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succeeds in tracking the downfall
of careers and
companies by defining
eleven "derailers"--the
deeply ingrained
personality traits that

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behavior. Among them:
melodrama, aloofness,
volatility,
perfectionism,
eccentricity and
eagerness to please.

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derailed top executives
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and everyone else is
wrong.

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any of the following
behaviors sound like
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derailed top executives
and how you can avoid
them: Arrogance--you
think that you're right,
and everyone else is
wrong.

Melodrama--you need
to be the center of
attention.

Why CEOs Fail: The 11 Behaviors That Can Derail Your Climb ...

The eleven derailers
featured in Why CEOs
Fail include: volatility,

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excessive caution,
aloofness,
mischievousness,
eccentricity, and
perfectionism. 1.

Volatility – being
subject to moodswings.
If this sounds like you,
people will try to avoid
being in your presence.

Why CEOs Fail The 11 Behaviors That Can Derail Your Climb ...

David Dotlich and Peter
C. Cairo, in their book,

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The Top And How To
Manage Them, present
11 cogent reasons why
CEOs fail, most of
which have to do with
hubris, ego and a lack
of emotional
intelligence.

Why CEOs Fail and What to do About It - Ray Williams

In Why CEOs Fail,
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Peter C. Cairo describe the most common characteristics of derailed top executives and how you can avoid them: Arrogance-- you think that you're right, and everyone else is wrong. Melodrama-- you need to be the center of attention. Volatility-- you're subject to mood swings.

Why CEOs Fail: The 11 Behaviors That

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In Why CEOs Fail, David L. Dotlich and Peter C. Cairo describe the most common characteristics of derailed top executives and how you can avoid them: *Arrogance-you think that you're right, and everyone else is wrong.*Melodrama-you need to be the center of attention.*Volatility-you're subject to mood swings.*Excessive

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Caution-you're afraid to make decisions.*Habitual Distrust-you focus on the negatives.*Aloofness -you're disengaged and disconnected.*

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The Top And How To
Manage Them,“ David
Dotlich, a former
Honeywell executive
and Peter Cairo offer
11 cogent reasons why
CEOs fail, most of
which have to do with
hubris, ego and a lack
of emotional
intelligence.

What Causes CEO Failure?

If any of the following
behaviors sound like
you or someone you

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Behaviors That
work with, beware! In
Why CEOs Fail, David
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characteristics of
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think that youre right,
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wrong.
Melodrama—you need
to be the center of
attention.

Why CEOs Fail: The
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11 Behaviors That Can Derail Your Climb ...

Even though “Why
CEOs Fail” delves a bit
deeper into the most
common flaws of the
CEOs and what leads
to their downfalls, and
gives us more detailed
information about it, it
is short of real-life
examples. David L.
Dotlich and Peter C.
Cairo should have
included a lot more of
those in this piece of

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work.

**Why CEOs Fail PDF
Summary - David L.
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Cairo**

In Why CEOs Fail,
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and how you can avoid
them: Arrogance—you
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and everyone else is
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subject to mood
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defining eleven
"derailers"--the deeply
ingrained personality
traits that shape
leadership behavior.

Among them:

melodrama, aloofness,
volatility,
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eagerness to please.

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Some CEOs get
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distracted by serving
on too many boards.

Others, like former
American Express CEO
James Robinson, see
themselves as global
ambassadors and lose
focus.

Why CEOs Fail It's rarely for lack of smarts or vision ...

Why CEOs Fail, le livre
audio de David L.

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businesses will fail
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